Multifamily Term Sheet

Healthy Housing Rewards[™] Enhanced Resident Services[™]

Fannie Mae Multifamily offers Healthy Housing Rewards Enhanced Resident Services, a product feature that provides lower pricing to finance affordable properties with enhanced resident services that improve the health and stability of their residents.

Enhanced Resident Services include health and wellness services, work and financial capability support, and more.

Pricing	Up to 30 basis points interest rate discount.
Term	5-30 years.
Amortization	Up to 35 years.
Sponsor Certification	Cost of initial Sponsor certification 100% paid by Fannie Mae. Sponsor must obtain recertification every 5 years.
Property Level Certification	Initial cost of property-level certification will be 100% reimbursed by Fannie Mae. Borrower must obtain yearly property re-certification.
Interest Rate	Fixed- and variable-rate options available.
Maximum LTV	Varies by product type.
Minimum DSCR	Varies by product type.
Prepayment Availability	Flexible prepayment options available including yield maintenance and declining prepayment premium.



Benefits

- Lower interest rate
- Initial Sponsor certification paid by Fannie Mae
- Reimbursement for Property Enhanced Resident Services certification
- Flexible underwriting to specific affordable developments
- Flexible loan terms, and fixed- or variable-rate financing options
- Certainty and speed of execution

Eligibility

- Affordable Housing Properties with at least 60% of the units affordable at 60% of Area Median Income or less.
- Sponsors must obtain certification from an approved Fannie Mae provider.
- Borrowers must obtain property-level certification from an approved Fannie Mae provider.
- One-time benefit per Borrower per Property. Cannot be combined with Healthy Housing Rewards Healthy Design benefits.

For More Information

Contact a Fannie Mae representative or visit the Multifamily Affordable Loans and Healthy Housing Rewards Portals for details.

multifamily.fanniemae.com



Loan Amount	No minimum or maximum.
Rate Lock	30- to 180-day commitments. Borrowers may lock the interest rate using Streamlined Rate Lock option. Confirmation of Sponsor-level and property-level Enhanced Resident Services certifications is required prior to Rate Lock.
Accrual	30/360 and Actual/360.
Recourse	Non-recourse execution is available, with required standard carve-outs for "bad acts" such as fraud and bankruptcy, as well as failure to maintain Sponsor/property level certifications or Sponsor control requirements.
Third-Party Reports	Standard third-party reports, including Appraisal, Phase I Environmental Assessment, and a Property Condition Assessment, are required. Confirmation of Healthy Housing Rewards eligibility is required.
Assumption	Mortgage Loans are typically assumable, subject to review and approval of the new borrower's financial capacity and experience.