

Lender Job Aid for DUS Gateway[®] Enhancements Multifamily Affordable Housing Deals

This guide highlights updates made to DUS Gateway to capture additional information for Multifamily Affordable Housing (MAH) deals, as well as deals that are eligible for Healthy Housing Rewards (HHR) and Duty to Serve (DTS).

Please direct any questions around the updates to Ivan Gonzalo (<u>ivan r gonzalo@fanniemae.com</u>) or Chase Bisignaro (<u>chase bisignaro@fanniemae.com</u>). For more information on DTS, please reference the <u>Duty to</u> <u>Serve Multifamily Loan Eligibility Guide</u> or reach out to the DTS team via email (<u>MF DutytoServe@Fanniemae.com</u>).

Updates to the Deal Overview Section

Forward Commitment Period

The "Forward Commitment Period" field will only appear if "unfunded" is selected in the "Forward Type" field.

As applicable to the subject deal, select one of the following commitment period options:

- 24+6,
- 24+6+6,
- 30+6,
- 30+6+6,
- 36+6,
- 36+6+6, or
- Other (i.e., 48+6).

Unfunded	•
/iew all dependencies	
orward Commitment Period	
30+6	•
None	A
24+6	
24+6+6	
✓ 30+6	
30+6+6	
36+6	
36+6+6	

MAH Category Type

Select one of the following categories:

- Affordable Preservation,
- New 9% and 4% LIHTC, or
- Other Affordability Restrictions (such as Special Public Purpose (SPP) and Non-LIHTC forward).

Unfunded Fiew all dependencies Forward Commitment Period	•
iew all dependencies iorward Commitment Period 30+6	
orward Commitment Period 30+6	
30+6	
	•
iew all dependencies	
IAH Category Type	
Affordable Preservation	•
None	
✓ Affordable Preservation	
New 9% and 4% LIHTC	
Other Affordability Restrictions	

Updates to the MAH Section of the Properties Tab

Note: The following MAH fields will only appear if the deal is designated as "MAH" on the property page.

Product Execution

The "Product Execution" field will allow users to further characterize the execution of the loan. The options in the dropdown will vary based on the selection for the "MAH Category Type" field (as shown above) in the deal overview section.

For Affordable Preservation

Select the following option:

Preservation

For New 9% and 4% LIHTC

Select one of the following options:

- 9% with Fannie investor,
- 9% with third party investor,
- 9% with MBS Exchange,
- 4% MTEB,
- 4% MTEB with Taxable Tail,
- 4% MTEB + 9%,
- BCE (Bond Credit Enhancement), or
- Side by side.

For Other Affordability Restrictions

Select one of the following options:

- Non-LIHTC Forward, or
- Special Public Purpose (SPP).

Product Execution 1	_	MAH Minimum Qualification	٦
Preservation		40% of Units at 60% AMI	
None			
✓ Preservation		Chosen	
Interest Reduction Program (IRP)	ŀ	Rental Assistance Demonstration Program (RAD)	
Mezzanine Financing	4	Rural Housing Service Section 515	
ROAR		Rural Housing Service Section 538 Guaranty	
Standard FHA Risk Sharing			
Intention to Preserve Affordability			
Yes			

MAH Minimum Qualification

The options indicated in the "MAH Minimum Qualification" field reflect MAH minimum qualifications per the guide, <u>Section 702, MAH</u> <u>Property Eligibility</u>.

As applicable to the subject property, select one of the following options:

- 20% of Units at 50% AMI,
- 40% of Units at 60% AMI,
- 25% of Units at 60% AMI (NYC Only),
- Income Averaging,
- 20% of Units at 80% AMI,
- 20% of Units with Project-Based HAP, or
- Other Qualification.

Additional Characteristics

The "Additional Characteristics" field allows users to choose additional property characteristics relating to the Duty to Serve (DTS) program and other initiatives.

Duty to Serve Characteristics include:

- Rural Housing Section 515,
- Rural Housing Section 538 Guaranty, and/or
- Rental Assistance Demonstration Program (RAD).

Other characteristics include:

- Tax Abatement/Exemption,
- Interest Reduction Program (IRP),
- Mezzanine Financing,
- Tenant Based Section 8 Housing Choice Vouchers,
- Reduced Occupancy Affordable Rehab (ROAR),
- Standard FHA Risk Sharing,
- Top Loss, and/or
- Index Fund.

The multiple-select tool allows users to select all characteristics applicable to the subject property.

Product Execution 🕕			MAH Minimum Qualification
Preservation	\mathbf{w}		40% of Units at 60% AMI 🔹
Additional Characteristics Available			None 20% of Units at 50% AMI
Interest Reduction Program (IRP)		►	✓ 40% of Units at 60% AMI
Mezzanine Financing	I	•	25% at 60% AMI (NYC Only)
ROAR			Income Averaging
Standard FHA Risk Sharing	.		20% of Units at 80% AMI
			20% of the Unit Project-Based HAP
Intention to Preserve Affordability			Other Qualification
Yes	•		

Deaduct Evenution			IAH Minimum Qualification
Product Execution		N.	An mininum quaincauon
rreservation			40% 01 Units at 60% AMI
Additional Characteristics Available Interest Reduction Program (IRP) Mezzanine Financing ROAR Standard FHA Risk Sharing	•	•	Chosen Rental Assistance Demonstration Program (RAD) Rural Housing Service Section 515 Rural Housing Service Section 538 Guaranty
Intention to Preserve Affordability			
Yes	•		
Product Execution		N	IAH Minimum Qualification
Product Execution 🔹	Ŧ	Ν	AAH Minimum Qualification 40% of Units at 60% AMI
Product Execution Preservation Additional Characteristics	Ŧ	N	AAH Minimum Qualification 40% of Units at 60% AMI
Product Execution Preservation Additional Characteristics Available	•	N	AAH Minimum Qualification 40% of Units at 60% AMI
Product Execution Preservation Additional Characteristics Available Reputed Assistance Descent price Descent (D10)	•	•	AAH Minimum Qualification 40% of Units at 60% AMI V Chosen
Product Execution Preservation Additional Characteristics Available Rental Assistance Demonstration Program (RAD)	•	•	AAH Minimum Qualification 40% of Units at 60% AMI v Chosen Standard FHA Risk Sharing
Product Execution Preservation Additional Characteristics Available Rental Assistance Demonstration Program (RAD) Interest Reduction Program (IRP)	•	•	AAH Minimum Qualification 40% of Units at 60% AMI Chosen Standard FHA Risk Sharing
Product Execution Preservation Additional Characteristics Available Rental Assistance Demonstration Program (RAD) Interest Reduction Program (IRP) Mezzanine Financing	•	•	AAH Minimum Qualification 40% of Units at 60% AMI 🔹
Product Execution Preservation Additional Characteristics Available Rental Assistance Demonstration Program (RAD) Interest Reduction Program (IRP) Mezzanine Financing ROAR	•	•	AAH Minimum Qualification 40% of Units at 60% AMI Chosen Standard FHA Risk Sharing
Product Execution Preservation Additional Characteristics Available Rental Assistance Demonstration Program (RAD) Interest Reduction Program (IRP) Mezzanine Financing ROAR	•	•	AAH Minimum Qualification 40% of Units at 60% AMI Chosen Standard FHA Risk Sharing
Product Execution Preservation Additional Characteristics Available Rental Assistance Demonstration Program (RAD) Interest Reduction Program (IRP) Mezzanine Financing ROAR Intention to Program Affordability	•	•	AAH Minimum Qualification 40% of Units at 60% AMI Chosen Standard FHA Risk Sharing
Product Execution Preservation Additional Characteristics Available Rental Assistance Demonstration Program (RAD) Interest Reduction Program (IRP) Mezzanine Financing ROAR Intention to Preserve Affordability Yee	•	۱ ا	AAH Minimum Qualification 40% of Units at 60% AMI Chosen Standard FHA Risk Sharing
Product Execution Preservation Additional Characteristics Available Rental Assistance Demonstration Program (RAD) Interest Reduction Program (IRP) Mezzanine Financing ROAR Intention to Preserve Affordability Yes	•	•	AAH Minimum Qualification 40% of Units at 60% AMI Chosen Standard FHA Risk Sharing

Intention to Preserve Affordability

As applicable to the subject property, select one of the following options based on the sponsor's intention to preserve affordability restrictions at the time when, or before, the current restrictions terminate:

- Yes, or
- No.



Regulatory Restrictions

Users will now provide all regulatory restrictions appliable to the subject property using a button at the bottom of the page called "Add Regulatory Restriction."

After clicking the button, select the type of regulatory restriction in the "Regulatory Restrictions" dropdown menu:

- Project-Based HAP/Project-Based Voucher,
- New LIHTC (8+ years remaining in the initial compliance period),
- LIHTC Preservation,
- State or Local (Regulatory Authority), or
- Additional Restriction (such as Deed Restrictions, etc.).

Best Practice: Please ensure all regulatory restrictions for the subject property are

captured (i.e., if a property is subject to both a HAP contract and LIHTC restrictions, the user will submit two regulatory restriction entries) and continually updated throughout the underwriting process.

See below for a sample entry of each selection.

Product Execution		1	MAH Minimum Qualification	
Preservation	•		40% of Units at 60% AMI	-
Additional Characteristics Available			Chosen	
Tax Abatement Exception Rental Assistance Demonstration Program (RAD)		•	Standard FHA Risk Sharing	
Interest Reduction Program (IRP)		•		
Mezzanine Financing	•			_
Intention to Preserve Affordability				
Yes	•			
Add Regulatory Restriction				
			Cancel Save	and Close

Add Regulatory Restriction	
* Regulatory Restrictions	
None	•
✓None	
Project-Based HAP/Project-Based Voucher	
New LIHTC (8+ year reminding in the initial compliance period)	
LIHTC Preservation	
State or Local (Regulatory authority)	
Additional Restriction (such as Deed Restrictions, etc.)	

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Project-Based HAP/Project-Based Voucher

- 1. Indicate the project-based contract/renewal option type:
 - MarkUp -to-Market,
 - Contract Renewals for Projects with Current Rents at or Below Comparable Market Rents,
 - Referral to HUD's Office of Recapitalization,
 - Renewal of Projects Exempt from or not Eligible for Debt-Restructuring,
 - Renewal of Portfolio Reengineering Demonstration or Preservation Contracts, or
 - Opt-Outs.
- 2. Indicate the most recent contract effective date: recent effective date per the relevant contract.
- 3. Indicate the contract expiration date.
- 4. Indicate the use agreement expiration date: contract expiration date per the use agreement. If there is not a use agreement tied to the property, please leave the field blank.

Click the plus button (+) to add one or more AMI attributes. Note: please indicate "30," "50," or "80" in the "AMI Level %" dropdown. Identify the number and percentage of units covered by the contract using the "# of Units Restricted" and "% Units Restricted" fields.

Add Regulatory Restriction	
* Regulatory Restrictions	
Project-Based HAP/Project-Based Voucher	•
Project Based Contract/Renewal Option Type	
Option 1: Mark-Up-To-Market	•
None	
✓ Option 1: Mark-Up-To-Market	
Option 2: Contract Renewals for Projects with Current Rents At or Below Comparable Market Rents	
Option 3: Referral to HUD's Office of Recapitalization	
Option 4: Renewal of Projects Exempt from or not Eligible for Debt-Restructuring	
Option 5: Renewal of Portfolio Reengineering Demonstration or Preservation Contracts	
Option 6: Opt-Outs	

Add Regula	atory Restriction	
* Regulatory Restrictions		
Project-Based HAP/Project-Based Voucher		•
Project Based Contract/Renewal Option Type		
Option 1: Mark-Up-To-Market		-
Most Recent Contract Effective Date	Contract Expiration Date	
Sep 1, 2022	Sep 1, 2042	i
Use Agreement Expiration Date		
5cp 1,202		
Add AMI Levels by clicking the + button	below	
*AMI Level % 🚺 *# of Units Re	stricted *% Units Restricted	
50 💌 99	99%	Ê
+		

R

New LIHTC (8+years remaining in the initial compliance period) & LIHTC Preservation

- 1. Indicate the tax credit period end date: 10 years after the "placed in service date," during which benefits of tax credits are received by investors.
- 2. Indicate the initial compliance period end date: 15 years after the placed inservice date.
- 3. Indicate the extended use period end date: 15 or more years after the initial compliance period end date – the date at which affordability restrictions terminate.

Click the plus button (+) to add one or more AMI attributes. Note: please indicate AMI levels required per the agreement (i.e., "30," "50," or "60") in the "AMI Level %" dropdown. Identify the number and percentage of units covered by the contract using the "# of Units Restricted" and "% Units Restricted" fields.

State or Local (Regulatory Authority) & Additional Restriction (such as Deed Restrictions, etc.)

- 1. Indicate the name of the state/local/additional restriction.
- 2. Provide a description of the state/local/additional restriction's program or structure.
- 3. Indicate the date of implementation.
- 4. Indicate the date of expiration.
- 5. Indicate whether the restriction covers rent and/or income restrictions by choosing one of the options below:
 - Rent,
 - Income, or
 - Rent and Income.

Click the plus button (+) to add one or more AMI attributes. Note: please indicate AMI levels required per the agreement (i.e., "30," "60," or "80") in the "AMI Level %" dropdown. Identify the number and percentage of units covered by the contract using the "# of Units Restricted" and "% Units Restricted" fields.

	A	Add Regula	tory Res	triction	
* Regulatory Restrictions					
LIHTC Preservation					
Tax Credit Period 🕕			Initial Con	npliance Period 🚯	
Sep 1, 2022			Sep 1,	2027	t
Extended Use Period					
Sep 1, 2042	clicking the	₩ + button	below		
Add AMI Levels by AMI Level %	clicking the	+ button	below stricted	* % Units Restricted	
Add AMI Levels by Add AMI Levels by AMI Level %	clicking the	+ button + of Units Res 10	below	* % Units Restricted	â
Add AMI Levels by Add AMI Levels by AMI Level % 30 50	clicking the • •	button # of Units Res 10 20	below stricted	 % Units Restricted 10% 20% 	

Add Re	gulato	ory Restr	iction	
* Regulatory Restrictions				
State or Local (Regulatory authority)				•
Name of State/Local Restriction				
PFC - Houston Housing Authority				
Description of State/Local Restriction				
99-year ground lease with PFC entity, Housto	on Housing	g Authority.		
Date of Implementation		Date of Expi	ration	
Sep 1, 2022	苗	Sep 1, 21	21	苗
Rent and/or Income Restrictions				
Rent and Income Restriction				•
Add AMI Levels by clicking the 🛛 + b	utton be	low		
*AMI Level % 🚺 *# of U	nits Restri	cted	* % Units Restricted	
80 🔻 40			40%	â
+				



Other Updates to the Properties Tab

Healthy Housing Rewards

In the "Property Information" section, a "Healthy Housing Rewards" field has been added.

Select one of the following options as applicable to the subject property:

- Healthy Design, or
- Enhanced Resident Services (ERS).

Hea	lthy Design	•
	None	
\checkmark	Healthy Design	
	Enhanced Resident Services	