

Commitment Integration

Multifamily Acquisitions





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Preface

The term "deal" is used frequently throughout this Job Aid. It is a term whose meaning and usage can vary among the parties involved in a transaction, as well as the Fannie Mae systems used to originate and deliver (complete) it. So, it is worthwhile at the outset to attempt to define a "deal", both in a general sense and how the concept is applied in the context of the two Fannie Mae applications discussed in this Job Aid: DUS Gateway[®] and C&D[™].

A general definition for deal might be the following:

deal [deel]

noun

A proposed or ratified agreement between a party(ies) and Fannie Mae with defined terms and conditions that will be fulfilled by a combination of contracts, commitments, and transaction agreements. A deal normally results in the origination of one of more Mortgage Loans by the Lender for Delivery to Fannie Mae.

When considering how this definition is translated and applied by DUS Gateway and C&D, it is best to think in terms of the association of the various entities, or components, that comprise it, e.g., Commitments, Mortgage Loans, Properties (Collateral), Participants, and MBS Pools.

Consequently, in the context of DUS Gateway and C&D, the definition might be,

A construct or mechanism by which the various entities (objects, components) comprising one or more transactions may be combined or associated to create an accurate digital representation of the approved terms, conditions, and structure of the Mortgage Loans to be originated by the Lender and Delivered to Fannie Mae.

That said, there are important distinctions to be noted in terms of how a Deal is implemented by DUS Gateway and C&D.

In DUS Gateway, a 1-to-1 relationship exists between a Deal and a Mortgage Loan, and multiple Mortgage Loans are handled by linking them together via a Master Portfolio Deal.

In C&D, a Deal is akin to the concept of the Master Portfolio Deal in DUS Gateway.



What is Commitment Integration?

Commitment Integration is the term used to describe the automated transmission of a subset of Deal and Commitment data from DUS Gateway to C&D for the purpose of submitting a Commitment for confirmation. The two applications were integrated to enable this functionality to provide a means for our Lenders to increase their operational efficiency by reducing unnecessary and duplicative manual data entry and preventing the errors that often result from it. A simple click of the "*Prepare C&D Data*" button in DUS Gateway will initiate a process that will ultimately transmit data to C&D and create a new Deal with a prepopulated Commitment in a *Draft* state, ready to be reviewed, edited, and submitted.

Navigating to DUS Gateway

1. Go to Fannie Mae's website: <u>http://www.fanniemae.com</u>

Hover over "Business Partners" in the page header to reveal the menu, then select "Multifamily."



2. Click on "Apps & Tech" from the sub-header row on the Multifamily page.

Figure 2: fanniemae.com Apps & Tech link

🛞 Fannie Mae	Business Partners	Homeowners & Renters	About Us	Research & Insi	ights Newsroo	m Careers	Contact Us	i Log	gin
MULTIFAMILY	Financing Optior	ns Communications, Doci	uments & Forms	Apps & Tech	News & Insights	Learning Center	Investing	About	٩
				- Li	5				

3. On the <u>Applications & Technology</u> page, scroll down to locate the tile for <u>DUS Gateway</u>, then click the "Login" button.

Figure 3: DUS Gateway App Tile



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Confirm Deal Eligibility

Commitment Integration can be used with any Deal provided the Deal has at least one Loan Option associated with it and the applicable (most recent) Fannie Mae Quote for that Deal has not expired based on the Quote Expiration Date.

Each time Commitment Integration is utilized, a new Deal is created in C&D along with an associated pre-populated Commitment based upon the Loan Option selected. Consequently, for Deals with multiple Mortgage Loans where it is either required or desired that the Mortgage Loans be associated (added) to the same Deal in C&D, Commitment Integration can only be used for one of the Mortgage Loans. The additional Commitments/Mortgage Loans for the Deal must be created in C&D using either the C&D Upload Template or manually via the UI.

The most common scenario requiring that multiple Commitments/Mortgage Loans be associated (added) to the same Deal is MBS pooling. C&D requires that all objects/entities {Commitment, Collateral, Loan, Participant, etc.} be associated (added) to the same Deal to associate them with one another; all must reside under the same "Deal Umbrella", so to speak. Consequently, Mortgage Loans and the MBS Pools to which they should be associated (added) to the same Deal.

In other scenarios, it may simply be advantageous from a data entry perspective to associate (add) multiple Commitments/Mortgage Loans to the same Deal because the same Property Collateral or Participants can be associated to each of them. Some such examples would be DUS Split, Bifurcated, or Supplemental Mortgage Loans.

Verify Deal Requirements

Prior to initiating the automated data transmission process, verify that the Deal meets all of the requirements listed below.

- 1. Deal Status must equal "Under Application".
- 2. Agreement Type must equal "DUS" or "Non-DUS".
- 3. Loan Purpose must not equal "Credit Facility Borrow Up".
- 4. **Structured** must be blank (value = "null").
- 5. **Won/Loss Decision** must equal "*Won*".
- 6. **Submitted to C&D** must equal "No".
- 7. The **Quote Expiration Date** listed on the applicable (most recent) Fannie Mae Quote must be greater than or equal to the current date.

NOTE: Items 1-6 can be verified using the Deal Detail page for the Deal. (See Figure 4 below for field locations.)

NOTE: The Commitment may be created and populated in advance of Rate Lock, but it should not be submitted until after a Rate Lock has been obtained pursuant to <u>Part IV, Chapter 2: Rate Lock and Committing of the Multifamily</u> <u>Selling and Servicing Guide</u>.

Fannie Mae

Figure 4: DUS Gateway Deal Detail Page | Deal Overview Section

 Deal Overview 	
Account Name	Deal ID
ender Contact	Deal Amount
ender Contact Email	% Mission Driven (1) 20.0%
ender Contact Phone	Estimated Loan Closing Date 1 5/21/2022
Driginator	Scheduled MBS Issuance Date 5/21/2022
Deal Name	1 Deal Status
	Under Application
Agreement Type	Application Issued to the Borrower?
DUS	Yes
Execution Type	Reactivation Comment
/BS	
oan Purpose	Deal Submitted Date
	Deal Submitted By
Pre-Review	bear submitted by
Expanded PD	Review Counter
	3
Green Financing Type	In Resubmission Process?
hanter 9 Small Loans	6 Submitted to C&D?
No	No
nterest Rate Conversion Type	Planned Fannie Mae Acquisition Year
N/A	2022
Structured	
Soft Quote?	
No	
 Deal Administration Comments 	
Won/Loss	
5 Decision W/op	
Deal Competitor Conduit	Won/Lost Due to Certainity of
Werll and Due to Dressed-	Execution
Won/Lost Due to Proceeds	Won/Lost Due to Pricing
Homeost Due to to ou defuite	Non-Lost Due to Other Buildfulle

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Initiate the Prepare C&D Process

After verifying that the Deal meets all of the requirements above, initiate the 3-step process to prepare and transmit the data to C&D by clicking the "*Prepare C&D Data*" button located at the top of any page within the Deal.

Figure 5: DUS Gateway Deal Detail | Prepare C&D Data

left Fannie M	Iae" DUS Gateway"	Home	Deal List	More 🗸	۹		÷ 🔹
Peal Herndo	n, VA Pre-Review	Under Application	1			+ Follow	Printable View
Originator		Sponsor(s)	Primary P Conventio	roperty Type onal Multifamily	Chapter 9 Small Loans No	MAH No	
			Ready to proce	2 warning(s)	Record Deal Decision	Prepare C&D Data	Resubmit
Please confirm you ha	e received Borrower's authori	zation to request Pricing fi	rom Fannie Mae on this	s deal? Click Here			
Deal Detail C	natter Properties	Deal Participants	Loan Options	Additional Lend	der Contacts Pre-Review	and/or Waivers 🛛 🕅	lore

Navigating the Process Steps

Each step of the process occurs on a separate page within the application. Buttons are located at the top and bottom of each of these process-step pages that enable various actions.

Figure 6: Prepare C&D Data Process Step Buttons



- 1. **Previous**: Click to navigate to the previous process-step page.
- 2. Next: Click to navigate to the next process-step page.
- 3. Save Draft: Click to save progress for later completion.
- 4. **Cancel**: Click to cancel the current process.



Step 1 - Select Loan Option

Select the desired Loan Option by clicking the checkbox located above it in the Select Loan Option table row, then click the **Next** button to proceed to Step 2.

NOTE: The Loan Options displayed on this page should match those contained on the most recent Fannie Mae Quote.

Figure 7: Prepare C&D Data (Step 1 - Select Loan Option)

Option)	Next Save Draft Cancel	
Select Loan Option		
Quoted Loan Option	Ask Tier 4 MBS 177% Fixed Rate 25% 180 / 174 / 6 / 360 0 \$1.1MM	Ask Tier 4 MBS 3.87% Fixed Rate 25% 180 / 174 / 6 / 360 0 \$1.1MM
Loan Option ID	LO425015	LO425051
Maximum Constrained Loan Amount	\$1,104,594	\$1,104,594
Maximum Loan Amount Increase % of Loan Amount	5.00%	5.00%
Loss Sharing Percent	100%	100%
Interest Rate Type / Product	Fixed Rate	Fixed Rate
Green Financing Type 🥥	N/A	N/A
Loan Term (months)	180	180
Prepayment Component (1) 🥹	Yield Maintenance	Yield Maintenance
Prepayment Component to Months (1) 🥹	174	174
Prepayment Component (2) 🥥	1% Fixed Prepayment	1% Fixed Prepayment
Prepayment Component to Months (2) 🥹	177	177
Declining Premium Schedule 🥹		
Other Prepayment Premium Description 🥹	¢	¢
Amortization Term (months)	360	360
Requested Maximum LTV	25.0%	25.0%
Interest Only Period (months)	0	0
Min. Actual Cooperative DSCR	N/A	N/A
Min. Underwritten DSCR 🥹	5.00	5.00
Min. Actual DSCR 🥥	1.00	1.00
Minimum Tier	Tier 4	Tier 4
Guaranty Fee (bps)	89.50	89.50
Servicing Fee (bps)	56.50	56.50
Underwritten Floor - Fixed Rate Only	3.870%	3.870%
Estimated Fixed Rate (at time of Quote)	3.870%	3.870%



Step 2 - Select Pre-Review and/or Waiver

Select the Relevant Pre-Review and/or Waivers applicable to the Deal by ensuring the corresponding checkbox located in the leftmost column of the list is checked, then click the **Next** button to proceed to Step 3.

NOTE: All of the items in the list are selected by default. They can be deselected all at one time by clicking the "**Select All**" checkbox located in the column header to remove the checkmark.

Figure 8: Prepare C&D Data (Step 2 - Select Pre-Review and/or Waiver)

	Pre-R	eview and/o	r Waivers		2					
elect	t All Fewa	nd/or Waiver	Category	Sub-Categ	9	Other Descriptor	Other Comments	Description	Pre-Review and/or Waiver Decision	Conditions/Modified Acceptance Details
	65171		Insurance	Property Damage		Builders Risk			Accepted	
2	300265170		Insurance	Property Damage		Builders Risk			Accepted	
	RS00265169		Insurance	General Insurance Requirements		Mortgagee or Mortgage Holder			Accepted	
✓	RS00265168		Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)				Accepted	
	RS00265167		Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)				Accepted	
	RS00265166		Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)				Accepted	
	RS00265165		Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)				Accepted	
	RS00265164		Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)				Accepted	
2	RS00265163		Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)				Accepted	
	R Sele	ct the	Pre-Review	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)				Accepted	
~	and/or Waivers		General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions		
\checkmark	R	R applicable to the Deal		General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
✓	_R app	licable	to the Deat	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
	RS00265158		Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
	RS00265157		Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
	RS00265156		Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
	RS00265155		Pre-Review (Guide Requirements)	Attributes and Characteris	stics Occupancy				Accepted	
	RS00265154		Pre-Review (Guide Requirements)	Attributes and Characteris	stics Occupancy				Accepted	
	RS00265153		Pre-Review (Guide Requirements)	Attributes and Characteris	stics Occupancy				Accepted	
<	RS00265152		Pre-Review (Guide Reguirements)	Attributes and Characteris	stics Occupancy				Accepted	
	RS00265151		Pre-Review (Guide Requirements)	Attributes and Characteris	stics Occupancy				Accepted	
	RS00265150		Pre-Review (Guide Requirements)	Attributes and Cha	pancy				Accepted	
	RS00265149		Pre-Review (Guide Requirements)	Attributes	tics Occ				Accepted	
	RS00265148		Pre-Review (Guide Requirements)	Attribut	2				Accepted	



Step 3 - Review Deal Details

The information on the **Prepare C&D Data (Step 3 – Review Deal Details)** page is segmented into the 9 sections listed below. Carefully review the information contained within each section to ensure it is complete and accurate.

1) Adjustment to Approved Terms

Select the **Fannie Mae Seller Number** to be used for the Deal from the values in the field's dropdown menu. If applicable, populate the other editable fields within this section:

- Pre-Commitment Amount;
- Adjusted Tier;
- Adjusted Guaranty Fee (bps); and
- Adjusted Servicing Fee (bps).

NOTE: Fannie Mae Seller Number is the only required field required to be populated on this screen.

Figure 9: Prepare C&D Data (Step 3 – Review Deal Details) | Adjustment to Approved Terms Section

Prepare C&D Data (Step 3 - Review Deal Details	Previous Submit to C&D Save Draft Cancel
Adjustment to Approved Terms	
Account Name	
Maximum Loan Amount Increase % of Loan Amount	5.00%
Maximum Constrained Loan Amount	
Minimum Tier	Tier 4
Guaranty Fee (bps)	89.50
Servicing Fee (bps)	56.50
Fannie Mae Seller Number	~
Pre-Commitment Amount	
Adjusted Tier	✓
Adjusted Guaranty Fee (bps)	
Adjusted Servicing Fee (bps)	

Figure 10: Prepare C&D Data (Step 3 – Review Deal Details) | Adjustment to Approved Terms Section - Fannie Mae Seller Number

Fannie Mae Seller Number	
	5
Pre-Commitment Amount	
Adjusted Tier	4



2) Deal

Figure 11: Prepare C&D Data (Step 3 – Review Deal Details) | Deal Section

Deal		
Deal Name		
Lender Contact		
Agreement Type	DUS	
Execution Type	MBS	
Loan Purpose	Acquisition	
Deal ID		
Business Lead		
Submission Type	Pre-Review	
Chapter 9 Small Loans	No	
Interest Rate Conversion Type	N/A	

3) Refinance Details

Figure 12: Prepare C&D Data (Step 3 - Review Deal Details) | Refinance Details Section

Refinance Details	
Existing Loan Holder 🥝	
Fannie Mae Refinance Type 🥝	
Existing Servicer 🥝	
Existing Fannie Mae Loan Number 🥹	



4) Loan Terms

Figure 13: Prepare C&D Data (Step 3 - Review Deal Details) | Loan Terms Section

oan Terms		
Loan Option ID (Ask)	LO425015	
Interest Type	Fixed Rate	
Lien Position	1	
Supplemental Type		
Exercising Tier Dropping Option? 🥹		
Loan Term (months)	180	
Interest Only Period (months)	0	
Amortization Term (months)	360	
Loss Sharing Percent	100%	
Loss Sharing Type	Pari Passu	
Variable Product Type		
Prepayment Component (1) 🥹	Yield Maintenance	
Prepayment Component to Months (1) 🥝	174	
Prepayment Component (2) 🥝	1% Fixed Prepayment	
Prepayment Component to Months (2) 🥝	177	
Declining Premium Schedule 🥝		
Other Prepayment Premium Description 🥥		*

5) Requested Tier Constrained Loan Amounts

Figure 14: Prepare C&D Data (Step 3 – Review Deal Details) | Requested Tier Constrained Loan Amounts Section

Requested Tier Constrained Loan Amounts	
Requested Min UW DSCR per Guide Requirements	5.00
Requested Maximum LTV	25.0%



6) Commitment and Costs

Figure 15: Prepare C&D Data (Step 3 – Review Deal Details) | Commitment and Costs Section

Commitment and Costs		
Rate Lock Type 🥝	Standard	
Interest Basis 🥝	Actual/360	
Loan Purchase Price (% of par) 🥹	101.0%	
Estimated Origination Fee 🥹	100.00%	

7) Pricing

Figure 16: Prepare C&D Data (Step 3 – Review Deal Details) | Pricing Section

Pricing	
Pricing Method	Standard

8) Pre-Review and/or Waiver

Figure 17: Prepare C&D Data (Step 3 – Review Deal Details) | Pre-Review and/or Waiver Section

Pre-Review and/or Wai	ver							
Pre-Review and/or Waiver ID	Category	Sub-Category	Descriptor	Other Descriptor	Other Comments	Description	Pre-Review and/or Waiver Decision	Conditions/Modified Acceptance Details
RS00265171	Insurance	Property Damage		Builders Risk			Accepted	
RS00265170	Insurance	Property Damage		Builders Risk			Accepted	
RS00265169	Insurance	General Insurance Requirements		Mortgagee or Mortgage Ho	lder		Accepted	
RS00265168	Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)	I			Accepted	
RS00265167	Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)	1			Accepted	
RS00265166	Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)	1			Accepted	
RS00265165	Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)	1			Accepted	
RS00265164	Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)	t			Accepted	
RS00265163	Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)	1			Accepted	
RS00265162	Pre-Review (Guide Requirements)	Green Mortgage Loans	Green Rewards - Loan Amount (greater than 5% proceeds)	1			Accepted	
RS00265161	Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
RS00265160	Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
RS00265159	Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
RS00265158	Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
RS00265157	Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
RS00265156	Insurance	General Insurance Requirements		Insurance Carrier Rating			Accepted with Conditions	
RS00265155	Pre-Review (Guide Requirements)	Attributes and Characteristics	Occupancy				Accepted	
RS00265154	Pre-Review (Guide Requirements)	Attributes and Characteristics	Occupancy				Accepted	
RS00265153	Pre-Review (Guide Requirements)	Attributes and Characteristics	Occupancy				Accepted	
RS00265152	Pre-Review (Guide Requirements)	Attributes and Characteristics	Occupancy				Accepted	
RS00265151	Pre-Review (Guide Requirements)	Attributes and Characteristics	Occupancy				Accepted	
RS00265150	Pre-Review (Guide Requirements)	Attributes and Characteristics	Occupancy				Accepted	
RS00265149	Pre-Review (Guide Requirements)	Attributes and Characteristics	Occupancy				Accepted	
RS00265148	Pre-Review (Guide Requirements)	Attributes and Characteristics	Occupancy				Accepted	



9) Property

NOTE: Only the property designated as the Primary Property for the Deal will be displayed in this section.

Figure 18: Prepare C&D Data (Step 3 - Review Deal Details) | Property Section

Property										
Property Name	Address	MSA Code	Moderate Rehabilitation	Property Type	Age Restricted?	Independent Living	Assisted Living	Skilled Nursing	Alzheimer Care	Affordability Program
			No	Conventional Multifamily	No					

When the completeness and accuracy of the data has been validated, click the **Submit to C&D** button to initiate the automated transmission from DUS Gateway to C&D.

Figure 19:Prepare C&D Data (Step 3 - Review Deal Details) | Submit to C&D Button

Prepare C&D Data (Step 3 - Review Deal Details)	Previous Submit to C&D Save Draft Cancel	
		-

A dialog will be presented to confirm the selected action is desired. Click the **OK** button to proceed, or the **Cancel** button to return to Prepare C&D Data (Step 3 – Review Deal Details).

Figure 20: Prepare C&D Data (Step 3 - Review Deal Details) | Submit to C&D Confirmation Dialog



Upon confirming the submission, a spinning gear icon will be displayed denoting the transmission of data is inprocess.

Figure 21: Prepare C&D Data (Step 3 - Review Deal Details) | Submit to C&D - Data Transmission In-Process



When the data transmission is completed, the application will redirect to the Deal Detail page. The successful transmission of the data can be verified by navigating to the C&D Data page for the Deal. Select "**More**" from the Deal page options to open a menu containing additional items, then select "**C&D Data**" to open the page.

Figure 22: DUS Gateway Deal Page Options - More Menu

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Deal Detail	Chatter	Properties	Deal Participants	Loan Options	Additional Lender	Contacts	Pre-Review and/or Waivers	Deal Documents	More
✓ Deal Over	view							Broker/Correspondent	43
Account Name						Deal ID		Quotes	
								Reason for Resubmission	ns
Lender Contact						Deal Amount		C&D Data C&D Data	1.
								Commitments	7
Lender Contact F	mail					% Mission Driv	ven 🛙	communents	2
	-					20.0%		Open Activities	-
Lender Contact I	hone					Estimated Loa	an Closing Date		

Figure 23: DUS Gateway C&D Data Page

🕙 F	'annie Mae' DU	JS Gateway"	Home	Deal List Re	ports More 🗸	۹			.
¥	^{Deal} Herndon, VA P	re-Review U	nder Applicatior	1				+ Follow	Printable View
Origina	ator		Sponsor(s)	Primary Propert Conventional N	y Type Chapter 9 S Iultifamily No	mall Loans MAH No	l Is Potential No	Dual Registration?	
					Ready to proceed	2 warning(s) Record I	Deal Decision Prej	pare C&D Data	Resubmit
<i>You have co</i> Deal Det	confirmed receipt of Borr tail Chatter	ower's authorization Properties I	<i>to request pricing from</i> Deal Participants	Fannie Mae on this deal. Loan Options Ad	dditional Lender Contacts	Pre-Review and/or Wa	ivers C&D Data	More	
titem •	C&D Data (1) • Sorted by Commitment	Number • Updated 9) minutes ago						\$ • C
	Commitme 1 V	C&D Data ID	✓ Loan Option I	✓ Description		✓ Status ✓	Message	∽ Last M	odified 🗸
1	99999	CD014418	LO425015	Ask Tier 4 MBS 3.	87% Fixed Rate 25% 180 / 174 /	5/3 🥑 Success	Data was successfully se	ent to C&D.	View All



Navigating to C&D

Go to Fannie Mae's website: <u>http://www.fanniemae.com</u>.
 Hover over "<u>Business Partners</u>" in the page header to reveal the menu, then select "Multifamily."



2. Click on "Apps & Tech" from the sub-header row on the Multifamily page.

🕙 Fannie Mae	Business Partners	Homeowners & Renters	About Us	Research & Insig	tts Newsroor	m Careers	Contact Us	Log	gin
MULTIFAMILY	Financing Optior	s Communications, Doc	uments & Forms	Apps & Tech	News & Insights	Learning Center	Investing	About	٩
				3	•				

3. On the <u>Applications & Technology</u> page, scroll down to locate the tile for <u>DUS Gateway</u>, then click the "Login" button.

C & D

Handles Cash and MBS committing and delivery functions for both Delegated...





C&D Deal Creation

The "Summary by Deal" screen is the first page displayed when the Lender signs into C&D. The "Deal Pipeline" section will list the Deal submitted to C&D from DUS Gateway. The "Deal Name" hyperlink takes the user to the "Registration/Contacts" Information page.

		<u>Home Legal</u>	<u>Contact Us</u>	Multifamily Guide	<u>Help Log Ou</u>	t
Multifamily C & D				Menu (Contact MF	
Transaction Listing: By Deal						1
By Deal By Funding By Commitment Reports Administer						
	Summary By Deal					
				Ę	Printer Friendly Repor	đ
Deal Pipeline					Search	1
Primary sort by 'Deal Last Updated Date' descending; 1 - 25 v of 46714 next last						
Deal Name	Fannie Mae Seller	Total Funding in De	eal (\$) # Comm	itments De	al Last Updated	
			0.00 1		04/06/2022 2:51 P E2	M ZT

C&D Registration/Contract Information

The data entered into DUS Gateway will flow to the "Registration/Contacts Information" page to create a new Deal.

(Multifamily C	& D [™]				<u>Home</u>	<u>Legal</u>	<u>Contact Us</u>	<u>Multifamily Guide</u> Menu C	<u>Help Log Out</u> contact MF
Registration/Conta	cts		_						
Deal Name:		Deal ID:							Upload
Register Commitments	Collateral Participants	Hedges Loans B	onds Financing Options	Change Requests					
			Registration /	Contacts Information					
			Validate T	his Page Reset					
Deal Information	0.4/00/0000 0 54 DM			Deal Leat Undeted		0.4/00/0000			
Deal ID	04/06/2022 2:51 PM 51020	by EZ I		Seller Deal ID		04/06/202	2 2:51 PM by EZ1		
Fannie Mae Seller Name & Number	+		Select	Seller					
Deal Name	+								
Seller Information	t Jone Cmith			Seller Contact E-mail	+	ione emitt			_
Seller Contact Phone	+ (703) 555 1212			Seller Contact Fax		jane.smu	i@selier.com		
NAM Information	(103) 555-1212								
NAM Name	+ Select	~		NAM Phone					
NAM E-mail									
			Validate T	his Page Reset					
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C&D Commitment

The "Commitments" tab will display the draft Commitment.

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) Multifami	ily C & D [™]								Menu Co	ntact MF
	Commitments	5									
	Deal Na	me:		Deal ID:							<u>Upload</u>
Re	egister Commit	nents Collateral	Participants	Hedges Loans	Bonds	Financing Options	Change Rec	quests			
						Commitments					
	Commitment Number	Execution Type	Commitment Amount (\$)	Commitment Expiration Dat	e	Commitment Submitted	Commit Last Upo	ment dated	Commitment State	Associated Seller Loan Number	Commitment Type
		MBS					04/06/20	22 2:51 PM EZT	Draft		Partial Interest Only
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The Commitment Pipeline will display summary information on the draft Commitment.

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Transac	tion List	ing: By Co	mmitment							HCDCO	RE Test V [FM Sup	er User]
By Deal By	y Funding	By Commitm	ent Report	s Administer								
						Summary By Commitme	nt					
											Printer Friendl	y Report
Commitmen	t Pipeline											Search
Commitment	State = All	Commitment	Number =	; Primar	y sort by 'Las	t Updated Date' descending;	Secondar	y sort by 'C	ommitment State' a	scending		
Commitment	t Execution	Commitment	Commitment	Commitment	Commitment	Fannie Mae	Dea	I Name	Commitment	Commitment	Associated Seller	ASAP+
	T											
Number	туре	Amount (\$)	Expiration Date	Submitted	Confirmed	Seller			Last Updated	State	Loan Number	
Number	MBS	Amount (\$) 24,717,000.00	Expiration Date	Submitted	Confirmed	Seller			Last Updated 04/06/2022 2:51 I	State PM Draft ZT	Loan Number	No
Number	MBS Page Total:	Amount (\$) 24,717,000.00 24,717,000.00	Expiration Date	Submitted	Confirmed	Seller			Last Updated 04/06/2022 2:51 I E	State PM Draft ZT	Loan Number	No
Number	MBS Page Total:	Amount (\$) 24,717,000.00 24,717,000.00	Expiration Date	Submitted	Confirmed	Seller			Last Updated 04/06/2022 2:51 I E	State PM Draft ZT	Loan Number	No
Number	MBS	Amount (\$) 24,717,000.00 24,717,000.00	Expiration Date	Submitted	Confirmed	Seller			Last Updated 04/06/2022 2:51 I E	State PM Draft ZT	Loan Number	No

Commitment Information Section

Data from DUS Gateway will display in the "Commitment Information" section.

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Commitment														
Deal Name:			Deal	ID:										<u>Upload</u>
Register Commitments	Collateral	Participants	Hedges	Loans	Bonds	Financing	Options	Change R	equests					
						MBS Com	nmitmer	ıt						
						<u>Commi</u>	tments							
Commitment Information														
Commitment Number							Commit	ment State		Draft				
Commitment Last Updated	04/06/202	22 2:51 PM by E	ZT				Commit	ment Submi	tted					
Fannie Mae Seller Name & Number							Commit	nent Confir	med					
Commitment Expiration Date	+						Commit	nent Period	(days)					
Fannie Mae Pre-Review	+ Pre-Revie	ew Mortgage Loa	an				Pending	Review?]				
Additional Disclosure? (Definition)	+						Addition Commer	al Disclosu nts	re					
Additional Disclosure Seller Contact Name							Addition Seller Co	al Disclosu ontact E-ma	re il					

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Pricing Attributes

The "Pricing Attributes" section will display a subset of data from DUS Gateway.

Pricing Attributes		
Execution Type	MBS	Green Financing Type +
Delivery Channel Type (<u>Definition</u>)	+ DUS	Structured Facility Management Deal ID (Go to Structured Facility Management System)
Tier / Level	+ 2	Tier Drop Eligible? +
Pricing Structure (Information)	+ Standard	Lender / Fannie Mae Pricing Waiver?
Additional Debt?	+	Supplemental If Supplemental: Supplemental Lien Position 1st Supplemental Associated with an Assumption?No Exercising Tier Dropping Option? No (Prior lien must be tier drop eligible)
Loan Purpose	+ Acquisition If Refinance: Existing Loan Holder : Fannie Mae Refinance Type : Lender Refinance Type : Other Refinance Type : If Other : If Conversion Type : Old Fannie Mae Loan Number: (Go to HCD Core)	
Property Type (<u>Definition</u>)	+ Multifamily	Underwritten to Standards + No Described in the Multifamily Guide Pt. III Chap. 9?
Other Attributes (Select all applicable)	Early Rate Lock Moderate Rehab Streamlined Rate Lock Substantial Rehab Single Asset Substitution New Construction Eligible DUS MAST Small Loan Interest Reduction Payment Mezzanine Financing Type MAH Typ	Bifurcated Structure Independent Living (IL) Split Mortgage Loan Assisted Living (AL) FHA/VA/RHS Gov't Insured/Guaranteed Alzheimer's (ALZH) Multifamily Housing Preservation Skilled Nursing Facility (SNF) tt (IRP) Subsidy Multifamily Bridge Loan
New Product Comments		

Commitment Details

Commitment Details and ARM Loan Attributes (if variable rate) sections will display a subset of data from DUS Gateway. Lenders should enter "Loan Option ID" under the "Loan Option ID" field.

Commitment Details			
+ Types of Commitment Variances/Waivers	Non-Delegated Insurance Waivers	DUS Gateway	+ Deal ID + Lean Option ID
	Non-Delegated Legal Waivers		
	Other Guide Waivers		
	Underwriting Standards Variances		
	None None		
Commitment Amount (\$)	+ 24,717,000.00	Interest Type	+ Fixed
	Check box if Large Loan		
	Check box if ASAP+		
	POC?		
Investor Price (%)	+	Fannie Mae Participation (%)	+
Interest Only?	+ Partial	Interest Accrual Method	+ Actual/360
	# of months 72		
Original Term of Loan (months)	+ 120	Amortization Term (months)	+ 360
Est. LTV at Commitment (%) (Combined if Supplemental)	+	Est. DSCR at Commitment (Combined if Supplemental) (Definition)	+
Cross Default / Cross Collateralize	+	(,	
Loan Crossed?	+	Future Cross Eligibility	+
Current Interest Rate (%)	+	Servicing Fee Rate (%)	+ 0.62000
Guaranty Fee Rate (%)	+ 1.09000	Lender Pass Through Rate (%)	
Date of Trade (mm/dd/yyyy)	+	Original Book Entry Date	+
Is Fannie Mae the Investor/Buyer of the Security?	+	Trader (Investor)	+
ARM Attributes (Not Applic	able)		



Recourse and Prepayment Protection Type/Defeasance Sections

"Recourse" and "Prepayment Protection Type/Defeasance" fields will display a subset of data from DUS Gateway.

Recourse (Delivery Channe	Recourse (Delivery Channel Type = DUS)							
Recourse Plan	+ DUS Pari Passu	Modified DUS Loss Sharing?	+ No Lender Loss Sharing % = 100.0000					
DUS Loss Sharing Level	+	FHA Risk Sharing?	+ FHA Risk Sharing % =					
Additional Lender Loss Sharing								
Additional Lender Loss Sharing Comments								

Prepayment Protection Type and Defe	Prepayment Protection Type and Defeasance						
+ Please select from the list below. Selection of Other Prepayment Options will require additional data entry. (Prepayment Protection)							
+ Prepayment Protection Types and	Defeasan	ce: (Check	all that a	pply. At least one Prepayment Protection Type is required.)			
Prepayment Lockout			Fee M	aintenance Defeasance Eligibility Period			
Yield Maintenance			Other	Prepayment Premium			
Declining Premium			No Pre	apayment Premium (Open Period)			
From To Month Term Other Month (months)							
Prepayment Protection Type							
Yield Maintenance (<u>1% Prepay</u>)	1	114	114	Constant Maturity Treasury? Security Rate (%) Security Due Date (mm/yyyy) Security Rate (%) Increase at Prepayment			
Declining Premium	115	117	3	Declining Premium Schedule Including 1% Prepay OR Other Year Schedule 3-yr Delete From Month To Month Prepayment Rate (%) 5-yr 7-yr 10-yr 1% prepay			
No Prepayment Premium (Open Period)	118	120	3	N/A			



Transaction Fees and Lender Certificate Sections

"Total Origination Fees" will display data previously entered in DUS Gateway.

Transaction Fees										
Note: The actual	Vote: The actual Fee Draft will occur within two business days of the Draft File Created Date.									
Delete	Fee Type	Expected	Expected Fee (\$)	Actual Fee (\$)	Full or Partial Fee	Fee Payment Event	Draft File	Actual Wire Da		
Select	i ce type	Rate (%)		Actual Fee (\$)	Waiver?	r co r ayment Event	Created Date	Actual Vinc Da		
		Astual Data				Fee Payment Method		Wire Category		
		Actual Rate								
Fannie Mae Fee A	Innie Mae Fee Administration									
Lender Certifica	te (Form 4527)									
Is this Commitn	nent Eligible +									
Origination Fee	and * For	the purposes of this	s certification. Bro	ker/Correspondent i	s defined as a third p	arty unrelated to the Lender.				
Premium			Fee Descript	ion		Value				
	Total C	Drigination Fee Paid of	or to be Paid Directly	by Borrower (\$)		+ 160,660.50				
		Origination Fee Ret	ained by Lender (\$)	(including its employe	as related	+ 37,075.50				
		entities and securitie	es trading affiliates)	(including its omploye	, rolatou					
		Origination Fee paid	to Broker/Correspo	ondent (\$)						
	Total F	Premium from Cash S	ale or MBS Executi	on (\$)						
						+				
		Premium Retained I	by Lender (\$) (includ	ling its employees, re	ated entities					
		and securities tradir	ig anniates)							
		Promium David to Droker/Correspondent (ft)								
		Premium Paid to Broker/Correspondent (\$)								
		Mar Dation of Free		(^)						
	Fannie	Mae Portion of Exce	ess Origination Fee	(\$)		+				
	Origin	ation Fee as Percent	of Commitment Am	ount (%)		T				
	Origin	ation Fee and Premiu	im as Percent of Co	mmitment Amount (%)					
Name of Broker Correspondent	I Broke	r/Correspondent Na	ameBroker/Corresp	ondent Type						
Is there an Exec Correspondent Agreement?	uted									
Lender Certificate Agreement We certify that the fees and premiums indicated above represent a full, accurate, and fair disclosure of the amount of: any and all Origination Fees paid by the Bore tretained by the Lender (including its employees); fees paid to any Broker/Correspondent, any premium from a Cash Sale or MBS Execution; any premium retained by the Lender (including its employees); and/or any premium paid to a Broker/Correspondent.							the Borrower; fee retained by the			
	We further certify that (i) no indirect Broker/Correspondent fees were paid in connection with this transaction, except as disclosed by the Lender in the "Comments" sec C&D, (ii) any Broker/Correspondent is independent of Lender, (iii) no amount of the Servicing Fee on this Mortgage Loan has been or will be paid to anyone other than Lender except in compliance with the provisions of the Lender Contract, the Multifamily Selling and Servicing Guide, the Transaction Documents, and/or other contract requirement entered into with Fannie Mae, and (iv) the Mortgage Loan and the origination process for the Mortgage Loan comply with the requirements of the Lender Contract, the Multifamily Selling and Servicing Guide, the Transaction Documents, and/or other contractual requirement entered into with Fannie Mae.						mments" section e other than the ther contractual the Lender			
	+ Ch	eck Here to Certify								

Property Association Section

Property data entered in DUS Gateway will be associated to the draft Commitment.

Property Association					
Select	Collateral Reference Number	Collateral Name/ID	Address 1/Lot & Block Description	City, State & Zip	



Property Collateral

Short Property Section

The "Short Property" section of the associated "Property Collateral" will display the Property data entered in DUS Gateway. Lenders must verify that the Property address matches the Loan Documents and adhere to Guidelines on entering addresses and multiple Property addresses.

			<u>Home</u>	Legal	Contact Us	Multifamily Guide	<u>Help</u>	Log Out
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	a D					Menu Co	ntact M	F
Property Collateral						HCDCORE Te	st V [FM	Super User]
Deal Name:	•	Deal ID:						Upload
Register Commitments	Collateral Participa	nts Hedges Loans Bonds Fir	nancing Options Change R	Requests				
_		Pr	operty Collateral					
			Collateral					
		Validate Property Collateral	Validate Short Property Colla	ateral	eset			
Association								
Commitments	Commitment	Execution Type	Commitment Am	ount (\$)	Cor	nmitment Expiration Date		
		MBS		24,7	17,000.00			
Property References			Property ID					
Number			Floperty ID					
Short Property Property Name	+		Property Financial	Type +	Baso			
Property Type	+ Multifamily	×	Age Restricted (as o	defined +	No ×			
(Definition)	(in the Housing for C Persons Act (HOPA	Dider				
Green Building	+ Organization :		Is Green Building	<i>"</i> .	Select v			
Certification	Select	~	Certification Final?					
	Select V							
	Version :							
	Select V							
	Select V							
Primary Property Address	Address		Continuum of Care	nity	Select V			
	Address		Property?	inty				
	2:							
	Block							
	Description							
	+ City :	- ()						
	+ State &							
	Code :							
	T County :							

Updating Commitment & Property Collateral Data in C&D

"Commitment" and "Property Collateral" data can be updated in C&D in two ways:

- 1. Manually by entering data directly into C&D.
- 2. Using the C&D Upload Template.

NOTE: Uploading the Commitments worksheet of the C&D Upload Template will overwrite all the Commitment data previously sent from DUS Gateway with the values contained in the worksheet, null or otherwise. However, Property Collateral information in C&D can be selectively/incrementally updated using the C&D Upload Template without overwriting all the existing values. This includes adding Additional Property Collateral records. Please see <u>FAQ</u> #20 for additional information and contact the Multifamily Acquisitions team with any questions.



Appendix A – DUS Gateway to C&D Data Translation

Table 1: DUS Gateway to C&D Data Translation

#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
1	Deal Detail	Deal Name	Register/Deal Information	Deal Name	N/A
2	Deal Detail	Deal ID	Commitment Details	DUS Gateway Deal ID	N/A
3	Deal Detail	Submission Type	Commitment Information	Fannie Mae Pre- Review	1. Pre-Review (4660) = Pre-Review Mortgage Loan 2. Guide and Pricing Waiver (if applicable)Performance DifferentiationPerformance Differentiation - Lite Pricing Waiver Only = Delegated Mortgage Loan
4	Deal Detail	Execution Type	Pricing Attributes	Execution Type	Cash = Cash MBS = MBS Bond Credit Enhancement = BCE
5	Deal Detail	Agreement Type	Pricing Attributes	Delivery Channel Type	DUS = DUS Non-DUS = MFLEX
6	Loan Option	Minimum Tier	Pricing Attributes	Tier / Level	Tier 2 = 2 Tier 3 = 3 Tier 4 = 4
7	Loan Option	Pricing Method	Pricing Attributes	Pricing Structure	Standard = Standard Enhanced Standard = Enhanced Standard Tier Plus = Tier Plus Tier Plus/Plus = Tier Plus/Plus Any other DUS Gateway Pricing Method value is not translated into a C&D value - field will be blank.



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#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
8	Loan Option	Supplemental Type	Pricing Attributes	Supplemental	Coterminous = Coterminous Supplemental Non-Coterminous = Non-Coterminous Supplemental Any other DUS Gateway Supplemental Type value is not translated into a C&D value - field will be blank.
9	Loan Option	Lien Position	Pricing Attributes	Supplemental Lien Position	1 = 1st 2 = 2nd 3 = 3rd 4 = 4th >4 = Other
10	Deal Detail	Loan Purpose	Pricing Attributes	Loan Purpose	 SupplementalAssumption with SupplementalModerate Rehab Supplemental = Not an Acquisition, Refinance, or Conversion Acquisition = Acquisition Refinance = Refinance Any other DUS Gateway Loan Purpose value is not translated into a C&D value - field will be blank.
11	Deal Detail	Interest Rate Conversion Type	Pricing Attributes – Loan Purpose	Conversion Type	ARM to Fixed conversion = ARM Conversion to Fixed
12	Loan Option	Exercising Tier Dropping Option?	Pricing Attributes	Tier Drop Eligible?	N/A
13	Deal Detail	Existing Loan Holder	Pricing Attributes – Loan Purpose	Existing Loan Holder	N/A
14	Deal Detail	Fannie Mae Refinance Type	Pricing Attributes – Loan Purpose	Fannie Mae Refinance Type	N/A
15	Deal Detail	Existing Fannie Mae Loan Number	Pricing Attributes – Loan Purpose	Old Fannie Mae Loan Number	N/A



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#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
16	Property	Property Type	Pricing Attributes	Property Type	 Limited Equity CooperativeMarket-Rate Cooperative = Cooperative Conventional Multifamily = Multifamily Manufactured Housing Community = Manufactured Housing Student-Dedicated = Dedicated Student Housing Student-Non-Dedicated = Multifamily Seniors = Seniors Military = Military
17	Deal Detail	Chapter 9 Small Loans	 Pricing Attributes – Other Attributes Property Type 	 Small Loan Underwritten to Standards Described in the DUS Guide Pt. III B Chap. 9? 	Chapter 9 Small Loans = Yes 1a. Small Loan is checked 1b. Underwritten to Standards Described in the DUS Guide Pt. III B Chap. 9? = Yes
18	Loan Option	Rate Lock Type	Pricing Attributes – Other Attributes	 Early Rate Lock (retiring in C&D 9.0 release) Streamlined Rate Lock 	1. If Rate Lock Type = Early then Early Rate Lock is checked 2. If Rate Lock Type = Streamlined then Streamlined Rate Lock is checked
19	Property	Moderate Rehabilitation?	Pricing Attributes – Other Attributes	Moderate Rehab	If Moderate Rehabilitation? = Yes, then Moderate Rehab is checked
20	Property	Independent Living	Pricing Attributes – Other Attributes	Independent Living (IL)	If Independent Living = Yes, then Independent Living (IL) is checked
21	Property	Assisted Living	Pricing Attributes – Other Attributes	Assisted Living (AL)	If Assisted Living = Yes, then Assisted Living (AL) is checked
22	Property	Alzheimer Care	Pricing Attributes – Other Attributes	Alzheimer's (ALZH)	If Alzheimer Care = Yes, then Alzheimer's (ALZH) is checked
23	Property	Skilled Nursing	Pricing Attributes – Other Attributes	Skilled Nursing Facility (SNF)	If Skilled Nursing= Yes, then Skilled Nursing Facility (SNF) is checked



#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
24	Property	Affordability Program	Pricing Attributes	МАН Туре	 4% LIHTC = LIHTC 9% LIHTC = LIHTC 4% LIHTC with HAP - Project Based Section 8 = Both LIHTC & Project Based HAP 9% LIHTC with HAP - Project Based Section 8 = Both LIHTC & Project Based HAP HAP - Project Based Section 8 = Proj Based HAP (incl. Sec. 8) Other = Other
25	Loan Option	Maximum Constrained Loan Amount or Pre- Commitment Amount	Commitment Details	Commitment Amount (\$)	N/A
26	Loan Option	Interest Type	Commitment Details	Interest Type	Fixed Rate = Fixed Variable Rate = Variable
27	Loan Option	Interest Only Period (months)	Commitment Details	Interest Only?	 If Interest Only Period (months) equals Loan Term, then Interest Only? = Yes If Interest Only Period (months) does not equal Loan Term, then Interest Only? = Partial If Interest Only Period (months) equals 0, then Interest Only? = No
28	Loan Option	Interest Basis	Commitment Details	Interest Accrual Method	N/A
29	Loan Option	Loan Term (months)	Commitment Details	Original Term of Loan (months)	N/A
30	Loan Option	Amortization Term (months)	Commitment Details	Amortization Term (months)	N/A
31	Loan Option	Servicing Fee (bps) or Adjusted Servicing Fee (bps)	Commitment Details	Servicing Fee Rate (%)	Convert to %

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#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
32	Loan Option	Guaranty Fee (bps) or Adjusted Guaranty Fee (bps)	Commitment Details	Guaranty Fee Rate (%)	Convert to %
33	Loan Option	Underwritten Variable / Max Lifetime Interest Rate	ARM Attributes (Interest type = Variable)	Lifetime Maximum Interest Rate (%)	N/A
34	Loan Option	Loss Sharing Type	Recourse (Delivery Channel Type)	Recourse Plan	 Standard DUS = DUS Loss Sharing Pari Passu (Agreement Type = DUS) = DUS Pari Passu Pari Passu (Agreement Type = Non-DUS) = Shared - Pari Passu Any other DUS Gateway Loss Sharing Type equates to No Recourse
35	Loan Option	Loss Sharing Percent	Recourse (Delivery Channel Type)	Lender Loss Sharing %	N/A
36	Loan Option	Loss Sharing Percent	Recourse (Delivery Channel Type)	Modified DUS Loss Sharing?	1. 100% = No 2. <> 100% = Yes
37	Loan Option	Prepayment Component (1)	Prepayment Protection Type and Defeasance	Prepayment Protection Type and Defeasance (Check All that Apply)	An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value. Prepayment fields will be blank in C&D. Valid prepayment combinations are listed in Appendix B.
38	Loan Option	Prepayment Component to Months (1)	Prepayment Protection Type and Defeasance	Prepayment Protection Type and Defeasance	An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value. Prepayment fields will be blank in C&D. Valid prepayment combinations are listed in Appendix B.
39	Loan Option	Prepayment Component (2)	Prepayment Protection Type and Defeasance	Prepayment Protection Type and Defeasance	An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value.

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#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
					Prepayment fields will be blank in C&D. Valid prepayment combinations are listed in Appendix B.
40	Loan Option	Prepayment Component to Months (2)	Prepayment Protection Type and Defeasance	Prepayment Protection Type and Defeasance	An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value. Prepayment fields will be blank in C&D. Valid prepayment combinations are listed in Appendix B.
41	Loan Option	Declining Premium Schedule	Prepayment Protection Type and Defeasance	Prepayment Protection Type and Defeasance	An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value. Prepayment fields will be blank in C&D. Valid prepayment combinations are listed in Appendix B.
42	Loan Option	Other Prepayment Premium Description	Prepayment Protection Type and Defeasance	Prepayment Protection Type and Defeasance	An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value. Prepayment fields will be blank in C&D. Valid prepayment combinations are listed in Appendix B.
43	Loan Option	Estimated Origination Fee	Lender Certificate	 Total Origination Fee Paid or to be Paid Directly by Borrower (\$) Origination Fee Retained by Lender (\$) 	 If (Estimated Origination Fee != Null or 0), then Total Origination Fee Paid or to be Paid Directly by Borrower (\$) = [(Estimated Origination Fee/100)*Maximum Constrained Loan Amount] else Total Origination Fee Paid or to be Paid Directly by Borrower (\$) will be blank in C&D If (Estimated Origination Fee != Null or 0), then Origination Fee Retained by Lender (\$) = [Total Origination Fee Paid or to be Paid Directly by Borrower (\$) - (([Origination Fee Paid to Broker + Origination Fee Paid to Correspondent]/100) * Maximum Constrained Loan Amount)] else Origination Fee Retained by Lender (\$) will be blank in C&D



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#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
44	Deal Detail	Lender Contact	Register	Seller Contact Name	N/A
45	Deal Detail	Lender Contact Email	Register	Seller Contact E-mail	N/A
46	Deal Detail	Lender Contact Phone	Register	Seller Contact Phone	N/A
47	Deal Detail	Business Lead	Register	NAM Name	N/A
48	Property	Property Name	Property Collateral	Property Name	N/A
49	Property	Street Address	Property Collateral	Primary Property Address - Address 1	N/A
50	Property	City	Property Collateral	City	N/A
51	Property	State	Property Collateral	State & Postal Code	N/A
52	Property	Zip	Property Collateral	State & Postal Code	N/A
53	Property	County	Property Collateral	County	N/A
54	Property	Age Restricted?	Property Collateral	Age Restricted (as defined in the Housing for Older Persons Act (HOPA))?	N/A
55	Pre- Review and/or Waiver	Category = Pricing / Fees AND Sub- Category = G&S fee reduct. below curr. pricing memo	Pricing Attributes	Lender / Fannie Mae Pricing Waiver?	If Category = Pricing / Fees AND Sub-Category = G&S fee reduct. below curr. pricing memo, then Lender / Fannie Mae Pricing Waiver? = Fannie Mae Approved G/S Fee Waiver



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#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
56	Pre- Review and/or Waiver	Category - Pre- Review (4660) AND Sub-Category = Financing Structures AND Descriptor = MAH Interest Reduction Payment (IRP) Property	Pricing Attributes – Other Attributes	Interest Reduction Payment (IRP) Subsidy	If Category - Pre-Review (4660) AND Sub-Category = Financing Structures AND Descriptor = MAH Interest Reduction Payment (IRP) Property, then Interest Reduction Payment (IRP) Subsidy is checked
57	Pre- Review and/or Waiver	Category = Insurance AND Lender Delegated = No	Commitment Details	Types of Commitment Variances/Wavers - Non-Delegated Insurance Waivers	If Category = Insurance AND Lender Delegated = No, then Non- Delegated Insurance Waivers is checked
58	Pre- Review and/or Waiver	Category = Document Modifications And Sub- Category = Business/Credit and Legal Approval	Commitment Details	Types of Commitment Variances/Waivers - Non-Delegated Legal Waivers	If Category = Document Modifications And Sub-Category = Business/Credit and Legal Approval, then Non-Delegated Legal Waivers is checked
59	Pre- Review and/or Waiver	Category = Guide (Other)	Commitment Details	Types of Commitment Variances/Waivers - Other Guide Waivers	If Category = Guide (Other) , then Other Guide Waivers is checked
60	Pre- Review and/or Waiver	Category = Pre- Review (4660) AND Sub-Category = UW Standards	Commitment Details	Types of Commitment Variances/Waivers - Underwriting Standards Variances	If Category = Pre-Review (4660) AND Sub-Category = UW Standards, then Underwriting Standards Variances is checked.
61	Pre- Review	Category = Pre- Review (4660), Sub-	Commitment Details	Check box if Large Loan	If Category = Pre-Review (4660), Sub-Category=Size, and Descriptor = Large, then Large Loan is checked



#	DUS Gateway Page	DUS Gateway Field	C&D Commitment Section	C&D Field	Translation
	and/or Waiver	Category=Size, and Descriptor = Large			
		2000			



Appendix B – DUS Gateway Prepayment Terms

Table 2: DUS Gateway Prepayment Options

Prepayment Combination Number	Interest Type	Prepayment Component (1)	Prepayment Component (2)	Declining Premium Schedule	Other Prepayment Premium Description	Loan Term(s)
1	Fixed Rate	Declining Premium	Null			
2	Fixed Rate	Yield Maintenance	1% Fixed Prepayment			
3	Fixed Rate	Prepayment Lockout	Declining Premium	10-10-5-4-3-2-1		84
4	Fixed Rate	Yield Maintenance	Other Prepayment Premium			
5	Fixed Rate	Yield Maintenance	Null			
6	Fixed Rate	Prepayment Lockout	Null			
7	Fixed Rate	Fee Maintenance	Null			
8	Variable Rate: SARM	Prepayment Lockout	Declining Premium			
9	Variable Rate: SARM	Prepayment Lockout	Null			
10	Variable Rate: SARM	Prepayment Lockout	Other Prepayment Premium			
11	Variable Rate: SARM	Prepayment Lockout	1% Fixed Prepayment			60, 84, 120
12	Variable Rate: Fixed+1	Yield Maintenance	Null			
13	Variable Rate: Hybrid ARM	Yield Maintenance	Declining Premium			
14	Variable Rate: Hybrid ARM	Yield Maintenance	Other Prepayment Premium		Filled-in	
15	Variable Rate: ARM 7/6	Prepayment Lockout	Declining Premium	5-4-3-2-1-1, 5-1-1-1-1-1		
16	Variable Rate: ARM 5/5					



Appendix C – How to Submit a DUS Gateway Support Request

- 1. From the "Cases" tab, click the "*Create New Case*" button.
- 2. Fill out required fields to submit a case beginning with the "*Case Type*" dropdown.
- 3. Select the appropriate "Case Problem Area" of the application or deal from the dropdown list.
- 4. Fill out other fields on the page. If the support request is related to a specific Deal, click the lookup (magnifying glass) beside "Deal" and search for the appropriate deal name, assign a title for your request in the "Subject" field, and then enter a more detailed explanation in the "Description" field.
- 5. Click "*Submit*" to send your request to Fannie Mae. You will receive a notification in DUS Gateway with updated information and/or a resolution to your request.
- 6. Contact your NAM with any questions.



Frequently Asked Questions (FAQs)

Q1. Do DUS Gateway and C&D have similar data validations?

No, each system has a different set of data validations.

Q2. Using Commitment Integration, will we still setup the Commitment for the Deal manually in C&D?

The "Prepare C&D Data" process in DUS Gateway creates a draft Commitment in C&D. This draft Commitment needs to be completed in C&D for the Commitment to be confirmed by Fannie Mae. However, for some transaction types, the manual setup of the Commitment in C&D maybe warranted.

Q3. Is the "Prepare C&D Data" process in DUS Gateway required?

It is an optional process. We encourage you to use it to reduce duplicate data entry.

Q4. Is a special role or special access required for the "Prepare C&D Data" process in DUS Gateway?

No, all DUS Gateway Lender users can submit a Deal to C&D from DUS Gateway.

Q5. Our users do not have access to DUS Gateway or C&D. Who can provide them access?

Please contact your Technology Manager Administrator within your organization to gain access to DUS Gateway or C&D.

Q6. Can the "Prepare C&D Data" process be used for Master Portfolio Deals?

No, you cannot submit a Master Portfolio deal to C&D.

Q7. What does the Seller Contact in C&D map to in DUS Gateway?

The Seller Contact in C&D maps to the Lender Contact for the Deal in DUS Gateway.

Q8. How many fields are transmitted from DUS Gateway to C&D?

Approximately 40% of the fields required for Commitment in C&D are sent from DUS Gateway to C&D.

Q9. Will the waivers that are declined in DUS Gateway be sent to C&D? If so, will we have to manually uncheck the declined waivers in C&D?

No, the declined waivers will not be sent from DUS Gateway to C&D through the "Prepare C&D Data" process. Manual updates to reflect the declined waiver will be required in C&D.

Q10. Loan Document Modification waivers are not required before Rate Lock. Do the Loan Document Modification waivers have to be added to C&D through a change request?

Any waivers that are not in DUS Gateway at the time of data transfer to C&D can be manually added to the draft Commitment in C&D without a change request. If the Deal is already Submitted for Commitment in C&D, then a change request is required.

Q11. In DUS Gateway, is there a way to print the waivers on the Step 2 – Select Pre-Review and/or Waiver" page?

The standard browser printing functionality can be used. There is no specific print function within DUS Gateway.



Q12. If I do not adjust the "Adjusted Guaranty Fee (bps)" and the "Adjusted Servicing Fee (bps)" in equal increments on the "Step 3 – Review Deal Details" page in DUS Gateway, what will happen?

DUS Gateway will display an error message and prevent you from submitting the Deal to C&D.

Q13. Do the "Pre-Commitment Amount", "Adjusted Guaranty Fee (bps)", and "Adjusted Servicing Fee (bps)" fields in DUS Gateway need to match the "Commitment Amount", "Guaranty Fee", and "Final Servicing Fee" fields in C&D?

No, but if you know these values at the time of using the "Prepare C&D Data" process in DUS Gateway thenyou should enter those values in DUS Gateway before sending to C&D. Otherwise, you can update those fields in C&D on the draft Commitment. However, if the Deal is already Submitted for Commitment in C&D, then a change request is required. Please work with your Acquisitions Analyst.

Q14. Should we use the "Prepare C&D Data" process in DUS Gateway before Rate Lock?

No, please use the "Prepare C&D Data" process in DUS Gateway after you have Rate Locked and enter the Rate Lock amount in the "Pre-Commitment Amount" field on the "Step 3 – Review Deal Details" page in DUS Gateway.

Q15. If there is already a draft Commitment in C&D for my Deal and I use the "Prepare C&D Data" process in DUS Gateway, will it create another draft Commitment in C&D?

Yes, it will result in two draft Commitments in C&D for the Deal, and you must delete one of them.

Q16. If we need to make a change to the data that was sent from DUS Gateway to C&D, do we update the data in DUS Gateway or C&D?

The data should be updated in C&D before submitting for confirmation in C&D. Please add any additional Properties for the Deal in C&D. However, if the Deal is already Submitted for Commitment in C&D, then a change request is required. Please work with your Acquisitions Analyst.

Q17. After the Commitment has been confirmed in C&D or the Deal has been delivered in C&D, do we have to go back to DUS Gateway and update any information?

If you determine a change may be needed after Commitment has been confirmed, please discuss the change with your Customer Engagement team to determine if the change needs to be made in DUS Gateway.

Q18. Can we go directly to C&D from DUS Gateway?

Yes, click on the C&D hyperlink available under "Useful Links" on the left navigation pane in DUS Gateway. It will open a new browser window that will prompt you to login to C&D if you have not already started an active C&D session during the day.

Q19. Is the Multifamily C&D Upload Template functionality still available in C&D?

Yes, the "Upload" link in C&D is available once you have navigated to your Deal.

Q20. How can I use the Multifamily C&D Upload Template if data has been sent from DUS Gateway to C&D?

Refer to the <u>C&D User Guide</u> under the Help link for guidance on how to utilize the C&D Upload Template. Please include the Commitment Number on the upload template to avoid creating a new Commitment. All Commitment data fields must be completed on the update template because it will overwrite data sent from DUS Gateway except for the "Short Property" and "Registration information" in C&D.



Contact Information

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