



DUS Gateway™ Release Notes – Release 1.4

July 2016

Fannie Mae will implement DUS Gateway™ Release 1.4 on July 30, 2016. The system will be offline beginning 8:00am Eastern on Saturday, June 30 through 8:00am Eastern on Monday, August 1. The release includes the below list of enhancements affecting Lenders.

New Functionality Highlights:

- Lender-specific folders for reporting
- New Pricing Expiration Reports and Dashboards
- Improved usability of maps when scrolling through deal overview
- Improvements to the Deal Participant Page
- Updates to Pricing Waivers
- Won/Loss History
- Updated Contact Functionality

DUS Gateway Survey:

- Users of DUS Gateway have already received a survey request via email. Your feedback and suggestions will help shape future enhancements to DUS Gateway. Please provide your feedback by Friday, July 29.

Additional detail on Release 1.4 new functionality

1. Lender-specific folders for reporting

After clicking the Reports tab, users will see new folders with the Lenders' names listed as the folder title. These folders will allow the DUS Gateway team to publish Lender-specific reports to those Lenders who request deal information sliced in different ways from the standard reporting set. To request custom reports, please log a support request under the **Cases** tab, by clicking **Create New Case**, with a **Case Type** listed as "Suggestion" and **Problem Area** listed as "Reports." Please note that our support team may take some time to publish new reports, depending on request volumes and complexity.



2. Pricing expiration reports and dashboards

In an effort to better support pipeline management, a new report will appear in the Lender-specific reporting folders (see #1 above) identifying Quoted deals with dates nearing pricing expiration, and those that have already expired. In addition to the report, a new dashboard will appear at the bottom of the screen on user's Home tab (note: remember to hit the refresh button periodically on the dashboard to get the latest up-to-date information).



-Sample Dashboard on Home tab-

Users can click on the Expired Pricing dashboard to be brought directly to the report. Fannie Mae National Account Managers are also providing names of specific DUS Gateway users to receive this report via email. Please continue to work with your National Account Managers to keep deal information as up-to-date as possible.

3. Improved usability of maps

Users have provided feedback that while scrolling on the Deal Overview page with a mouse, the mouse pointer frequently gets caught in the map. This issue has been remedied. Users now will click and drag on the map to navigate through the map itself.

4. Improvements to the Deal Participant Page

In an effort to collect more standardized information on Deal Participants, the Deal Participant page has been modified to encourage users to select names from the pre-populated list whenever possible. The page no longer prompts users to first select whether the Participant is an Individual or Entity. Instead, users should type in three or more letters of a Participant's name and look at the list of possible matches from the pre-populated list. Whenever a match is found, please select that name. If no match is found, only then should users select an option to either **Create New Entity Participant** or **Create New Individual Participant**.



5. Updates to Pricing Waivers

Pricing waivers previously were commingled together with multi-select sub-categories. With this new release, pricing waivers will be entered separately. This change is being made for several reasons. Multiple lenders requested clearer reporting on waivers and waiver tracking in the response letters. In addition, this change will further support work being done for a future release to streamline the resubmission process to incorporate quote data directly in the system.



Pricing waivers will now have the following sub-categories:

- G&S fee reduction below current pricing memo
- Origination Fee outside the guide
- Premium above stated limits
- Non-Standard Lockout or Yield Maintenance
- Reduction of Standard Prepayment Premium

6. *Won/Loss History*

Users will now see a new Won/Loss History section directly under the Won/Loss section on the Deal Detail page. This section captures relevant changes to a deal's Won/Loss history over time.

7. *Updated Contact Functionality*

Lenders may see additional contacts added to DUS Gateway in the coming weeks. These contacts were provided by your account teams at Fannie Mae. If you see any information that requires updates, please update as needed.

In addition, the DUS Gateway team will be updating contact records that have **Contact Type** currently listed as "Salesforce User" to state "Non-Salesforce User" where those contacts are no longer users of the system. With this change, those contacts will no longer display as potential names for the Lender Contact field when registering deals.

A new **Contact Status** field has been added to the contact page. If a contact has left your company or is no longer a relevant contact, users may update this status to "Inactive" for non-Salesforce Users. When selecting Additional Lender Contacts on deals, Inactive contacts will no longer appear in the lookup.

A screenshot of the 'New Contact' form in the DUS Gateway system. The form is titled 'Contact Edit' and 'New Contact'. Below the title, there is a note: 'Contacts not associated with accounts are private and cannot be viewed by others'. The form has two 'Save' buttons. The 'Contact Information' section includes fields for First Name (with a dropdown menu set to '--None--'), Middle Name, Last Name, Title, Contact Type (set to 'Non-Salesforce User'), and Contact Status (with radio buttons for 'Active' and 'Inactive').

Please contact your NAM or submit a support request via the "Cases" tab within DUS Gateway for questions. Email DUSGateway_support@fanniemae.com for other issues.