

RECIPE

Success in the Small Loans Market

PREP TIME

Our unique delegated model means the **fastest execution** in the business

INGREDIENTS

- A market presence in **50 states**
- A **15-year** track record of success
- One single-asset MBS to allow for **flexible loan structuring**
- A **dedicated team** of experienced real estate professionals

DIRECTIONS

Combine Fannie Mae's delegated model with the reach and expertise of DUS® Lenders. Distribute across primary, secondary, and tertiary markets. Sprinkle in the flexibility to meet market needs. Add more small multifamily properties to the mix of housing stock to support affordability. Repeat as necessary for maximum impact.

Now with
**LOWER
PRICING**
on the
ARM 7-6™

Fannie Mae has the ingredients for success in the Small Loans Market... and with new, lower pricing on the ARM 7-6™, you'll get a **sweet deal, too.**

In 2013,
nearly 40%
of our loans were
SMALL LOANS

97% of the
units financed by our
small loans in 2014
are **AFFORDABLE**
to families earning
at or below 100% AMI

We've been
financing
small loans for
15 years

We've provided
\$12 billion
in **LIQUIDITY** to the
small loans market
since 2009

 FannieMae®

Call your Deal Team to get a bigger slice of the pie today!