Multifamily Term Sheet

Structured Adjustable Rate Mortgage Loans (SARM Loans)

Fannie Mae Multifamily offers long term financing with a very competitive variable interest rate that is convertible to a fixed-rate for the acquisition or refinance of multifamily properties.





- Attractive low-cost financing
- Convertible to fixed rate
- Flexible loan terms and prepayment premium options
- Ability to choose Interest Rate Cap provider

Eligibility

- Existing, stabilized Conventional properties; Multifamily Affordable Housing properties; Seniors Housing properties; Student Housing properties; and Manufactured Housing Communities
- Mortgage Loans secured by properties undergoing Moderate Rehabilitation may be eligible on a case-by-case
- Credit Enhancement Mortgage Loans and Substantial Rehabilitation are not eligible
- Loans of \$25 million or more

For More Information

Contact a Fannie Mae representative or visit Multifamily Business Portal for details.

multifamily.fanniemae.com





Index	30-Day Average SOFR
Interest Rate Cap	 Structured ARM Loans have no built-in periodic or lifetime caps. Instead, the Borrower must purchase an Interest Rate Cap from an approved Interest Rate Cap provider. The term of the initial Interest Rate Cap must be for at least 5 years. If the Mortgage Loan term is longer than the Interest Rate Cap term, the Borrower must fund a cash reserve equal to at least 110% of the current replacement cap cost at loan closing for the purchase of the next Interest Rate Cap. Replacement cap escrows cannot be held for longer than 3 years. For Structured Transactions where the loan term is 7 or 10 years, the cap term will be on a 3-3-1 or 3-3-1 schedule. Replacement cap escrows cannot be held for longer than 3 years.
Interest Rate Floor	The interest rate shall never be less than the Margin.
Conversion to Fixed Rate	 SARM Loans have a conversion feature whereby the interest rate may be converted to a 7- or 10-year fixed rate Mortgage Loan on any rate change date after the required Lockout Period (typically the first Loan Year) and before the start of the "open period" (typically the last day of the 4th month preceding the end of the Mortgage Loan term), provided the Mortgage Loan has not been delinquent during the previous 12 months and the Borrower is not in default under any Loan Document. No prepayment premium charged at the time the SARM Loan converts to a fixed rate Mortgage Loan. Minimal re-underwriting; Lender must determine that the current Net Cash Flow can support the new fixed Rate Mortgage Loan terms. No increase in the loan amount; Mortgage Loan may be eligible for a Supplemental Mortgage Loan.
Accrual	Actual/360
Recourse	Non-recourse execution with standard carve-outs for "bad acts" such as fraud and bankruptcy.
Escrows	Replacement reserve, tax, and insurance escrows are typically required.
Third-Party Reports	Standard third-party reports required, including Appraisal, Phase I Environmental Site Assessment, and Property Condition Assessment.
Assumption	Mortgage Loans are typically assumable, subject to review and approval of the new borrower's financial capacity and experience.

